

Div.	Contractor	Current Total Contract Amount with Contingency	Proposed Total Contract Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference (btwn. FY18-19 and FY20-21)	Annual Difference (%)	Requested Action
SFHN	Cross Country Staffing, Inc.	\$ 9,840,000	\$ 41,200,000	\$ 31,360,000	7/1/19-6/30/20	7/1/19-6/30/24	\$ 8,784,715	\$ 7,000,000	\$ (1,784,715)	-20.32%	First Amendment
<p>Purpose: The requested action is the approval of Amendment #1 to the contract between Cross County Staffing, Inc. and the San Francisco Department of Public Health (DPH) to increase the Contract Amount with Contingency from \$9,840,000 to \$41,200,000 , and to extend the term by four years from 7/1/19-6/30/20 to 7/1/19-6/30/24. This contract provides as-needed traveling nurse registry personnel for DPH, and is the Department's primary contract for this service. The Health Commission previously approved this contract for a one-year term on August 6, 2019. The originally presented contract was only one-year to serve as a placeholder to enable DPH to complete negotiations for two additional back-up nursing registry contracts necessary to diversify the contractor pool, ensure availability of nursing registry personnel, and thus prevent interruptions to patient care. At this time, the Department has completed one of the additional contracts (Aya Healthcare presented as a Memo), with one still under negotiations. Instead of waiting for all three contracts to be approved, the subject contract is instead being presented now to ensure sufficient time to obtain approval by the Board of Supervisors for the higher contract amount, prior to the expiration of the current contract on June 30, 2019.</p> <p>Reason for Funding Change: The Proposed Annual Funding Amount Without Contingency of \$7,000,000 reflects up-to-date projected estimated annual expenditures, based on actual usage of registry personnel. The proposed lower annual funding allocation was utilized to project the Proposed Total Contract Amount with Contingency for the additional four years of the proposed contract, or \$41,200,000 over the term of the contract.</p> <p>Target Population: The San Francisco Health Network, Zuckerberg San Francisco General Hospital(ZSFG), Laguna Honda Hospital (LHH) and other network facilities as needed.</p> <p>Service Description: To provide ongoing, intermittent, as-needed nursing registry services in order to maintain State-mandated nurse-to-patient staffing ratios when there are peak workloads, unanticipated absences, or the need to relieve permanent civil service staff so that they may receive training.</p> <p>UOS (annual): Actual</p> <p>NOC (annual) Actual</p> <p>Funding Source(s): General Fund monies</p> <p>Selection Type RFP 2-2019, As-needed, temporary traveling nurse registry personnel for the San Francisco Department of Public Health</p> <p>Monitoring The contracted services will be monitored by the DPH Program Administrator overseeing these services.</p>											